A Washington Not For Profit Organization

Financial Statements

For the Years Ended December 31, 2018 and 2017



CERTIFIED PUBLIC ACCOUNTANTS & MANAGEMENT CONSULTANTS

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Independent Auditor's Report

To the Board of Directors Great Peninsula Conservancy Bremerton, WA

Report on the Financial Statements

We have audited the accompanying financial statements of Great Peninsula Conservancy (the Organization), which comprise the statement of financial position as of December 31, 2018 and 2017, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization, as of December 31, 2018 and 2017, and changes in net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Aiken & Sanders, Inc., PS Certified Public Accountants

aiken & Sanders

& Management Consultants

May 23, 2019

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Statement of Financial Position As of December 31, 2018 and December 31, 2017

Assets		
1155005	 2018	2017
Current Assets:		
Cash and cash equivalents	\$ 430,155	\$ 497,390
Pledges receivable	156,388	10,589
Prepaid expenses	 9,633	 7,430
Total Current Assets	 596,176	 515,409
Fixed Assets:		
Equipment and improvements	31,272	31,272
Land	 10,936,518	 8,655,018
	10,967,790	8,686,290
Less: Accumulated depreciation	 (14,014)	 (10,327)
Fixed assets, net	 10,953,776	 8,675,963
Other Assets:		
Investments	1,085,102	1,164,540
Cash restricted for long term purposes	 297,994	 254,912
Total Other Assets	 1,383,096	 1,419,452
Total Assets	\$ 12,933,048	\$ 10,610,824

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Statement of Financial Position As of December 31, 2018 and December 31, 2017

Liabilities & Net	Asset	ts	
		2018	2017
Current Liabilities:			
Accrued expenses	\$	17,737	\$ 15,439
Capital lease liabilities, current portion		2,602	 2,378
Total Current Liabilities		20,339	 17,817
Long-Term Liabilities:			
Capital lease liabilities, net		1,627	 4,229
Total Long-Term Liabilities		1,627	 4,229
Net Assets:			
Without donor restrictions		767,794	862,200
With donor restrictions		12,143,288	 9,726,578
Total Net Assets		12,911,082	 10,588,778
Total Liabilities & Net Assets	\$	12,933,048	\$ 10,610,824

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Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2018

	Without Donor Restrictions				Total 2018	
Support and Revenues:						
Contributions	\$	326,894	\$	846,103	\$	1,172,997
Donated goods and services		-		1,891,009		1,891,009
Merchandise sales and special events		113,130		-		113,130
Interest income		7,176		18,129		25,305
Investment income (loss)		(15,021)		(98,383)		(113,404)
Other income		1,512		-		1,512
Net assets released from restriction		240,148		(240,148)		
Total Support and Revenue		673,839		2,416,710		3,090,549
Expenses:						
Program services		615,676		-		615,676
Management and general		78,696		-		78,696
Fundraising		73,873		-		73,873
Total Expenses		768,245		-		768,245
Change in Net Assets		(94,406)		2,416,710		2,322,304
Net Assets, Beginning of Year		862,200		9,726,578		10,588,778
Net Assets, End of Year	\$	767,794	\$	12,143,288	\$	12,911,082

A Washington Not For Profit Organization

Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2017

	Without Donor Restrictions		With Donor Restrictions		Total 2017
Support and Revenues:					
Contributions	\$	253,309	\$	903,456	\$ 1,156,765
Donated goods and services		_		554,287	554,287
Merchandise sales and special e		119,436		-	119,436
Interest income		5,724		18,606	24,330
Investment income (loss)		20,965		102,157	123,122
Net assets released from restrict		375,580		(375,580)	 <u>-</u>
Total Support and Revenue		775,014		1,202,926	 1,977,940
Expenses:					
Program services		665,059		-	665,059
Management and general		52,473		-	52,473
Fundraising		60,538		-	60,538
Total Expenses		778,070		-	778,070
Change in Net Assets		(3,056)		1,202,926	1,199,870
Net Assets, Beginning of Year		865,256		8,523,652	 9,388,908
Net Assets, End of Year	\$	862,200	\$	9,726,578	\$ 10,588,778

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Statement of Functional Expenses For the Year Ended December 31, 2018

	Program		Management and General	 Fund- Raising	 2018 Total
Salaries and wages	\$	301,685	\$ 56,621	\$ 31,674	\$ 389,980
Payroll taxes		28,178	3,058	2,592	33,828
Employee benefits		8,830	1,599	963	11,392
Bank fees		3,771	474	401	4,646
Depreciation		-	3,687	-	3,687
Dues, fees, and licenses		1,192	37	32	1,261
Equipment rental		2,834	356	312	3,502
Events		16,837	247	29,561	46,645
Insurance		10,239	616	522	11,377
Interest		404	51	43	498
Meetings		1,906	736	-	2,642
Miscellaneous		140	115	-	255
Office expense		14,709	2,796	1,133	18,638
Postage		3,313	25	499	3,837
Printing		7,006	165	156	7,327
Professional fees		21,941	2,765	2,344	27,050
Property costs and maintenance		135,870	1,406	-	137,276
Rents		25,939	3,269	2,772	31,980
Travel		5,968	85	371	6,424
Utilities		24,914	 588	498	26,000
Total Expenses	\$	615,676	\$ 78,696	\$ 73,873	\$ 768,245

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Statement of Functional Expenses For the Year Ended December 31, 2017

	 Program	nagement General	 Fund- Raising	 2017 Total
Salaries and wages	\$ 262,485	\$ 33,337	\$ 24,878	\$ 320,700
Payroll taxes	21,927	1,944	2,053	25,924
Employee benefits	7,841	967	753	9,561
Bank fees	2,260	200	212	2,672
Contract labor	2,910	-	-	2,910
Depreciation	-	3,687	-	3,687
Dues, fees, and licenses	4,787	424	448	5,659
Equipment rental	19,482	1,728	1,823	23,033
Events	2,408	71	23,455	25,934
Insurance	7,485	664	701	8,850
Interest	594	53	55	702
Meetings	2,087	1,748	79	3,914
Office expense	2,571	907	402	3,880
Postage	3,927	25	-	3,952
Printing	10,023	-	-	10,023
Professional fees	19,034	1,941	1,800	22,775
Property costs and maintenance	247,495	1,602	-	249,097
Rents	27,050	2,398	2,532	31,980
Travel	7,077	134	353	7,564
Utilities	13,009	643	994	14,646
Miscellaneous	607	 		607
Total Expenses	\$ 665,059	\$ 52,473	\$ 60,538	\$ 778,070

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Statement of Cash Flows For the Years Ended December 31, 2018 and December 31, 2017

	2018	2017
Reconciliation of increase (decrease) in net assets to net cash		
provided (used) by operating activities:		
Increase (decrease) in net assets:	\$ 2,322,304	\$ 1,199,870
Adjustments:		
Depreciation expense	3,687	3,687
Inkind contributions of property	(1,881,500)	(554,287)
Unrealized (gain)/loss on investments	141,016	(91,119)
Realized (gain)/loss on investments	(44,618)	(50,247)
Changes in assets and liabilities:		
(Increase) decrease in pledges and accounts receivable	(145,799)	379,014
(Increase) decrease in prepaid expense	(2,203)	5,940
(Increase) decrease in cash for restricted purposes	(43,082)	(40,844)
Increase (decrease) in accrued expenses	 2,298	 2,077
Net cash provided (used) by operating activities	\$ 352,103	\$ 854,091
Cash flows from investing activities:		
Payments for purchase of property and equipment	(400,000)	(669,066)
Proceeds from interest and dividend income	(22,404)	(22,543)
Payment of investment expenses	16,984	18,244
Cash received from investments	29,500	29,600
Cash paid for investments	(41,040)	(30,145)
Net cash provided (used) by investing activities	 (416,960)	(673,910)
Cash flows from financing activities:		
Principal payments on capital lease	 (2,378)	 (2,175)
Net cash provided (used) by financing activities	 (2,378)	 (2,175)
Net increase (decrease) in cash & cash equivalents	(67,235)	178,006
Cash & cash equivalents at beginning of year	 497,390	 319,384
Cash & cash equivalents at end of year	\$ 430,155	\$ 497,390
Supplemental Information:		
Cash paid for interest	\$ 498	\$ 702

Notes to the Financial Statements December 31, 2018 and 2017

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The Organization

Great Peninsula Conservancy (the Conservancy) is a not-for-profit corporation governed by a volunteer Board of Directors. The Conservancy was organized under the laws of the State of Washington with Articles of Incorporation dated January 1980 as Indianola Land Trust. Articles of Merger dated May 12, 2000 merged Hood Canal Land Trust, Indianola Land Trust, Kitsap Land Trust, and Peninsula Heritage Land Trust under the new name of Great Peninsula Conservancy.

Nature of Activities

Great Peninsula Conservancy is dedicated to preserving in perpetuity natural habitats, rural landscapes, open space and land with scenic or educational value in Kitsap County (except for Bainbridge Island), Mason County, and Pierce County west of the Tacoma Narrows. The Conservancy purchases or accepts transfers of title to property whereby the Conservancy becomes the owner and steward of the land. Preservation activities also include the development of conservation easements on selected properties where the owner continues to use the land subject to permanent restrictions agreed to with the Conservancy.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting.

Financial Statement Presentation

Great Peninsula Conservancy follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958 Not-for Profit Entities. Under ASC 958, the Conservancy is required to report information regarding its financial position and activities according to two classes of net assets: with donor restrictions, and without donor restrictions.

With Donor Restrictions: Net assets that result from contributions whose use by the Conservancy is restricted by donor imposed stipulations that may expire with the passage of time or can be fulfilled or otherwise removed by actions of the Conservancy.

Without Donor Restrictions: Net assets that are not restricted by donor stipulation.

Gifts of goods and equipment are reported as without donor restriction unless explicit donor stipulations specify how the donated assets must be used. Gifs of land are reported as donor restricted if the Conservancy intends to protect the land in perpetuity. Gifts of land, which the donor stipulates may be sold, are reported as without donor restriction.

Notes to the Financial Statements December 31, 2018 and 2017

Functional Allocation of Expenses

The Conservancy records its expenses by function. Expenses are allocated amongst the functions based on that function's incurrence of actual expenses. Expenses that are shared between functions are allocated on a pro-rata basis.

Use of Estimates

The preparation of financial statements in conformity with the accrual basis of accounting requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, expenses and disclosures during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Conservancy considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents. Restricted cash and cash equivalents are limited in use to special funds and projects as designated by their donor and are considered restricted until used for their designated purpose.

Credit Risk

The Conservancy maintains its cash in deposit accounts at financial institutions that are insured up to \$250,000 each by the Federal Deposit Insurance Corporation. Throughout the year, the Conservancy has maintained cash balances below the insurable limits.

Investments

Investments consist of marketable debt and equity securities, which are carried at market value determined at the date of the statement of financial position.

Property and Equipment

Property and equipment are carried at cost or market value at the time of donation, except for conservation easements. Conservation easements are carried at zero value as they do not represent an economic asset and may require organizational resources for future monitoring, enforcement and defense. Depreciation is provided using the straight-line method over the estimated useful lives ranging from five to forty years.

Primary Sources of Support

The primary sources of support for Great Peninsula Conservancy are contributions, grants and memberships.

Notes to the Financial Statements December 31, 2018 and 2017

Revenue Recognition

All contributions are considered available for the Conservancy's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as having donor restrictions and increase net assets with donor restrictions. Contributions received with restrictions that are met in the same reporting period are reported as unrestricted support and increase net assets without donor restrictions. Investment income that is limited to specific uses by donor restrictions is reported as increases in net assets without donor restrictions if the restrictions are met in the same reporting period as the income is recognized.

Donated Services

Donated services are accounted for using the criteria set forth in ASC 958 Not-for-Profit Entities.

Allocated Expenses

Expenses have been allocated among program and supporting services functional classifications on the basis of estimates made by the Conservancy's management.

Advertising

Advertising costs are expensed when accrued. Advertising costs for the years ended December 31, 2018 and 2017 were \$0 and \$0, respectively.

Federal Income Tax

Great Peninsula Conservancy is exempt from federal income tax on increases in net assets derived from activities related to the Conservancy's tax-exempt purpose under Internal Revenue Code Section 501(c)(3). The Conservancy is subject to taxation on unrelated business income.

The Conservancy has adopted the recognition requirement for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Conservancy believes that income tax filing positions will be sustained upon examination and do not anticipate any adjustment that would result in a material adverse effect on the Conservancy's financial condition, results of operation or cash flows. Accordingly, no reserve or related accruals for interest and penalties for uncertain income tax positions has been recorded at December 31, 2018 and 2017.

The Conservancy is subject to routine income tax audits by taxing jurisdictions: however, there are currently no audits for any tax periods in progress. The Conservancy believes that it is no

Notes to the Financial Statements December 31, 2018 and 2017

longer subject to income tax examination for years prior to 2015. The Conservancy operates exclusively within Washington State which has no state income tax.

Subsequent Events

Management has evaluated subsequent events through May 23, 2019, the date the financial statements were available to be issued.

NOTE 2 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents, net of restricted cash, at December 31, 2018 and 2017 are composed of the following:

	2018		2017
Checking accounts	\$ 116,706	\$	83,459
Money market accounts	490,220		615,803
Savings accounts	121,173		52,990
Petty cash	 50	_	50
	 728,149		752,302
Restricted cash and cash equivalents	 (297,994)		(254,912)
	 _		_
Cash and cash equivalents, net	\$ 430,155	\$	497,390

NOTE 3 - PLEDGES RECEIVABLE

The pledges receivable consist of operating and capital project fund-raising campaigns. At December 31, 2018 and 2017, all pledges receivable are expected to be collected during the subsequent year. Management has determined that the pledges receivable are fully collectible; therefore, no allowance for uncollectable accounts is considered necessary at December 31, 2018 and 2017.

NOTE 4 - INVESTMENTS

Investments at December 31, 2018 and 2017 are stated at market value and are composed of the following:

Notes to the Financial Statements December 31, 2018 and 2017

	 2018	 2017
Investments held by community foundations	\$ 1,085,102	\$ 1,164,540
Investments Total:	\$ 1,085,102	\$ 1,164,540

The general and stewardship endowments are held in pooled investment accounts at the Greater Tacoma Community Foundation, a not for profit organization, from which Great Peninsula Conservancy receives an annual return of the rolling average investment. The distribution from the foundation is scheduled to be 4.3% in 2019.

Funds that are donor restricted to stewardship, legal defense, and monitoring of all Conservancy properties and maintenance of Clear Creek Trail are held by the Kitsap Community Foundation. A grant can be requested from the foundation for the return of investment principal and income.

Investment expenses were \$16,984 and \$18,244, for the years ended December 31, 2018 and 2017, respectively.

NOTE 5 - PROPERTY AND EQUIPMENT

There was depreciation expense of \$3,687 and \$3,687 for the years ending December 31, 2018 and 2017, respectively. The Conservancy had property and equipment as of December 31, 2018 and 2017 that consisted of:

	 2018		2017
Conservation land	\$ 10,795,568	\$	8,514,068
Non-conservation land	140,950		140,950
Equipment and improvements	 31,272		31,272
	10,967,790		8,686,290
Accumulated depreciation	 (14,014)		(10,327)
Property and equipment, net	\$ 10,953,776	\$	8,675,963
		_	

NOTE 6 - LEASES

Operating Leases

The Conservancy signed a new lease for office space in January of 2014 for a lease that expired on March 31, 2019, but was subsequently extended to March 31, 2024. The office space rent payments amounted to \$31,620 and \$31,500 for the years ended December 31, 2018 and 2017, respectively.

Notes to the Financial Statements December 31, 2018 and 2017

The Conservancy had a three year operating lease for computer equipment, including technical support, at a monthly cost of \$1,005 per month, beginning on January 1, 2015 and expiring on December 31, 2017. The lease payments amounted to \$12,066 for the year ended December 31, 2017.

The Conservancy has a five year operating lease for computer equipment, including technical support, at a monthly cost of \$1,000 per month, beginning on January 1, 2018 and expiring on December 31, 2022. The lease payments amounted to \$12,423 for the year ended December 31, 2018.

Capital Leases

The Conservancy entered into a capital lease agreement for a copy machine in April of 2015. The agreement requires a minimum monthly payment of \$478 for a 63 month period. Total depreciation expense incurred for equipment under capital lease was \$1,714 and \$1,714 for the years ended December 31, 2018 and 2017, respectively. The copier was capitalized at the fair market value of the equipment in the amount of \$12,000 and total accumulated depreciation related to equipment under capital lease for the years ended December 31, 2018 and 2017 was \$5,999 and \$4,285, respectively.

Minimum lease payments under both the operating and capital lease agreements are as follows:

	2018
2019	48,825
2020	46,258
2021	42,912
2022	42,912
2023	30,912
\$	211,819

NOTE 7 - IN-KIND CONTRIBUTIONS AND CONTRIBUTED SERVICES

A number of volunteers have donated significant amounts of their time to the Conservancy; however, these donated services are not reflected in the financial statements since these services do not meet the criteria for recognition as contributed services. The Conservancy did receive donated professional service that met the criteria for recognition as contributed services, therefore are reflected in the financial statements at their fair market value, as determined by the donor. The following in-kind contributions and contributed services were received in 2018 and 2017, and have been recorded in the financial records:

Notes to the Financial Statements December 31, 2018 and 2017

	 2018	 2017
Land	\$ 1,881,500	\$ 553,000
Professional services	6,901	-
Supplies	2,608	1,287
	\$ 1,891,009	\$ 554,287

NOTE 8 - FAIR VALUE MEASUREMENT

In accordance with Accounting Standards Codification (ACS) 820, a three-tiered hierarchy of input levels is used for fair value measurements of financial assets and financial liabilities, and for value measurements of non-financial items that are recognized and disclosed at fair value in the financial statements on a recurring basis. ACS 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Valuation techniques utilized to determine fair value are consistently applied. The three tiers of inputs used for fair value measurement are as follows:

Level 1: Fair values are based on quoted prices in active markets for identical assets and liabilities. Great Peninsula Conservancy's level 1 assets and liabilities include equity and fixed income securities.

Level 2: Fair values are based on observable inputs that include: quoted market prices of similar assets or liabilities; quoted market prices that are not in an active market; of other inputs that are observable in the market and can be corroborated by observable market data for substantially the full term of the assets. At December 31, 2018 and 2017, Great Peninsula Conservancy has no level 2 assets or liabilities.

Level 3: Fair values are calculated by the use of pricing models and or discounted cash flow methodologies; and may require significant management judgment or estimation. Those methodologies may result in a significant portion of the fair value being derived from unobservable data. At December 31, 2018 and 2017, Great Peninsula Conservancy had no level 3 assets or liabilities.

NOTE 9 - RETIREMENT PLAN

The Conservancy has a Simple-IRA retirement plan covering all employees who meet the eligibility requirements. The Conservancy's contributions to the plan have been determined by the Board of Directors. Contributions to the plan were \$11,392 and \$9,561 for the years ended December 31, 2018 and 2017, respectively.

Notes to the Financial Statements December 31, 2018 and 2017

NOTE 10 – ENDOWMENTS AND RESERVE FUNDS

Great Peninsula Conservancy's endowments and reserve funds are invested with Kitsap Community Foundation and Greater Tacoma Community Foundation. Investments held by the foundations are held in pooled investment accounts. The foundations' investment priorities are to preserve capital and maximize return, within the bounds of safety and prudence.

Greater Tacoma Community Foundation's investment objectives are to distribute 4.3% of the 16-quarter rolling market value annually (except for the Stewardship Endowment where the market value of the fund, on the date the distribution was determined, was less than the fund's historic dollar value, then the objective is to distribute 3% of the 16-quarter rolling average market value), and to earn a total return in an amount to fund the distributions and to compensate for inflation as measured by the CPI over an average market cycle. Kitsap Community Foundation's investment objectives are to distribute 3.5% of rolling market value annually (or 3% of the rolling average market value for any fund that is below its historic dollar value). A reconciliation between endowment/reserve fund net assets and endowment/reserve fund investments accounts follows:

	General Endowment	Stewardship Endowment		Clear Creek Reserve		Stewardship Reserve	
2018				-			
Beginning of year:							
Net assets with donor restrictions \$	-	\$	34,962	\$	102,117 \$	820,520	
Net assets without donor restrictions	207,439		-		-	-	
Reclassifications of restrictions	-		(497)		-	-	
Endowment/reserve fund investment accounts	207,439		34,465	•	102,117	820,520	
Change in investement accounts:							
Investment return	(8,227)		(1,391)		(7,174)	(57,204)	
Contributions	-		-		40	41,000	
Distributions	(8,500)		(1,000)		-	(20,000)	
Investment expenses	(2,519)		(453)	_	(1,459)	(12,553)	
Total changes in investment accounts	(19,246)	_	(2,844)	=	(8,593)	(48,757)	
End of year:							
Net assets with donor restrictions	-		34,962		93,524	771,763	
Net assets without donor restrictions	188,194		-		-	-	
Reclassifications of restrictions	-		(3,340)		-	-	
Endowment/reserve fund investment accoun \$	188,194	\$	31,622	\$	93,524	771,763	

Notes to the Financial Statements December 31, 2018 and 2017

	General	Stewardship			Clear Creek	S	tewardship
	Endowment	_1	Endowment	_	Reserve		Reserve
2017							
Beginning of year:							
Net assets with donor restrictions \$	-	\$	34,962	\$	88,834	\$	706,844
Net assets without donor restrictions	190,967		-		-		-
Reclassifications of restrictions			(3,630)	_	<u>-</u>		
Endowment/reserve fund investment accounts	190,967	_	31,332	=	88,834	_	706,844
Change in investement accounts:							
Investment return	27,692		4,598		14,716		117,255
Contributions	-		-		145		30,000
Distributions	(8,600)		(1,000)		-		(20,000)
Investment expenses	(2,621)		(465)	_	(1,578)		(13,579)
Total changes in investment accounts	16,471	_	3,133	=	13,283	_	113,676
End of year:							
Net assets with donor restrictions	-		34,962		102,117		820,520
Net assets without donor restrictions	207,439		-		-		-
Reclassifications of restrictions		_	(497)		<u>-</u>		
Endowment/reserve fund investment accoun \$	207,439	\$	34,465	\$	102,117	\$	820,520

NOTE 11 - SALE OF PROPERTY, NET

Great Peninsula Conservancy occasionally sells unrestricted conservation land and donated property. The Conservancy recognizes the income from these sales of property net of each property's historic cost, which can be related to the property's acquisition value or fair market value, for properties received as in-kind contributions. There were no sales of property during years ended December 31, 2018 and 2017.

Notes to the Financial Statements December 31, 2018 and 2017

NOTE 12 - RESTRICTIONS ON NET ASSETS

Restrictions on net assets at December 31, 2018 and 2017, consist of the following:

	-	2018	-	2017
Without donor restrictions:				
Undesignated	\$	579,600	\$	654,760
Board designated endowment fund		188,194		207,440
Total without donor restrictions	_	767,794	_	862,200
With donor restrictions:		447,470		254.052
Restricted by the donor for conservation Restricted by donor for stewardship,		447,472		254,852
defense and monitoring Restricted by donor for conservation		865,287		922,696
and stewardship of land		10,830,529		8,549,030
Total with donor restrictions		12,143,288	-	9,726,578
Total net assets	\$	12,911,082	\$	10,588,778

Donor restrictions are recorded as released from restriction when expenditures are incurred that advance the restricted purpose.

NOTE 13-NEW ACCOUNTING PRONOUNCEMENT

On August 18, 2016, the FASB issued ASU 2016-14, Not-for- Profit Entities (Topic 958)—Presentation of Financial Statements of Not-for-Profit Entities. The Conservancy has adjusted the presentation of its financial statements accordingly, applying the changes retrospectively to 2017. The new standards change the following aspects of the Conservancy's financial statements:

- The temporarily and permanently restricted net asset classes have been combined into net assets with donor restrictions.
- The unrestricted net asset class has been renamed net assets without donor restrictions.
- The financial statements include a new disclosure about liquidity and availability of resources.

The changes have the following effect on net assets at December 31, 2017:

Notes to the Financial Statements December 31, 2018 and 2017

	As Originally	After Adoption of
Net Asset Classes:	Presented	ASU 2016-14
Unrestricted net assets	\$ 862,200	\$ -
Temporarily restricted net assets	1,177,548	-
Permanently restricted net assets	8,549,030	-
Without donor restrictions	-	862,200
With donor restrictions	-	9,726,578
Total:	\$ 10,588,778	\$ 10,588,778

NOTE 14-LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Conservancy, although it expects to receive current support to fund operations for 2019 and later years, has \$468,686 and \$542,443 of financial assets available within one year of the statement of financial position dates on December 31, 2018 and 2017, respectively, to meet cash needs for general operating expenditures. The Conservancy also has \$188,194 and \$207,440, of board designated assets as of December 31, 2018 and 2017, respectively, that can be reallocated for general expenditures if needed. Financial assets available within one year consist of the following:

	2018	2017
Financial assets at year end	\$ 1,969,639 \$	1,927,431
Donor restricted to purpose	(1,312,759)	(1,177,548)
Board designations	(188,194)	(207,440)
Financial assets available to meet cash needs within one year	\$ 468,686 \$	542,443

NOTE 15-CONTINGENCIES

The Conservancy was notified, following the 2018 year end, of a third party's intent to include the Conservancy as a defendant in a legal action related to land owned by the Conservancy. The Conservancy has notified its insurance carrier of the matter and has consulted with counsel. No formal suit has been filed as of May 23, 2019, and no determination of liability or of potential loss is known. The Conservancy carries liability insurance to mitigate risk of loss and intends to defend the matter if necessary.